

No.42/13/2023-3Trg.

HARYANA GOVERNMENT
CHIEF SECRETARY OFFICE
TRAINING DEPARTMENT

Dated, Chandigarh the 08th May, 2023.

To

All the Administrative Secretaries of Haryana State.

Subject: - 26th Advanced Management Programme (AMP) – 2023- August 21-September 01, 2023 (Indian Part) and September 18-October 01,2023 (Overseas Learning Programme Part).

Sir/Madam,

I am directed to refer to the subject noted above and to inform that a copy of Email letter dated 01.05.2023 received from Sh. Ajay Singh, MDP Department, Management Development Institute, Mehrauli Road, Sukhrali, Gurugram has been uploaded on the CS Haryana Website (<http://csharyana.gov.in>). **The said Training programme shall be applicable/implement only for first phase (Indian Phase) not for Second Phase (Overseas Learning Programme).**

It is, therefore, requested to take further necessary action keeping in view of letter No. 22/38/2010-4Trg dated 21.12.2022.

Yours faithfully,


Under Secretary, Training
for Chief Secretary to Govt., Haryana.

Endst. No. 42/13/2023-3Trg.

Dated Chandigarh, the 08th May, 2023,

A copy is forwarded to Sh. Ajay Singh, MDP Department, Management Development Institute, Mehrauli. Road, Sukhrali, Gurugram-122 007 w.r.t his Email letter dated 01.05.2023 for information.


Under Secretary, Training
for Chief Secretary to Govt., Haryana.



Training Branch <branchtrg@gmail.com>

Fwd: 26th Advanced Management Programme (AMP)–2023-August 21- September 01, 2023 (Indian Part) and September 18-October 01, 2023 (Overseas Learning Programme Part).

1 message

Prabhjot Singh <ssps@hry.nic.in>

1 May 2023 at 10:45

To: branchtrg <branchtrg@gmail.com>, Anup Singh <anup.singh-hry@hry.gov.in>

Training Branch

Diary No. 51100

Dated 01/05/2023

From: "ajay singh" <ajay.singh@mdi.ac.in>

Sent: Friday, April 28, 2023 10:26:55 PM

Subject: 26th Advanced Management Programme (AMP)–2023-August 21- September 01, 2023 (Indian Part) and September 18-October 01, 2023 (Overseas Learning Programme Part).

Dear Sir/Ma'am

Greetings from MDI Gurgaon..!!

11/5 3Tg.

We have great pleasure in announcing MDI's highly successful **Advanced Management Programme (AMP-2023)** for top level executives. For the last many years, we have been doing this programme. this is the 26th Programme in the series. The focus of this year's AMP is on "**Challenges of Adaptive Changes in Organisations**". The programme will commence on **August 21- September 01, 2023 (Indian Part) and September 18-October 01, 2023 (Overseas Learning Programme Part).**

The **first phase** of the AMP will be held at the MDI campus in which participants are provided key inputs on important issues for building global competitiveness and its impact on Business Strategy as a whole. The focus will be on anticipating change, and formulating strategies to enable the organization to grow and adapt to the changing environment. These training sessions are conducted by experienced MDI faculty with additional inputs from the guest faculty comprising of CEOs, policy makers, senior bureaucrats, prominent thought leaders and business practitioners

The **second phase** of the AMP will endeavor to help participants acquire an international perspective, understand the best practices and gain insights of cross cultural issues required in managing globalized businesses. In the foreign stint, the participants would receive academic inputs at leading business schools in France, Germany, Netherlands and Austria besides obtaining practical exposure at key organizations in Europe

The AMP is an unrivalled forum for reflection, exchange and learning for senior executives and business leaders dealing with policy and strategy formulation. We are sure you would find MDI's AMP-2023 a great opportunity for your senior management executives to develop a global mindset, help shift focus from a dissecting mind to an integrating mind, a holistic shift from a controlling mind to an envisioning mind. All these attainments would help build globally competitive corporate outfits geared for seizing opportunities for ushering in fruitful futuristic change

We would be delighted to have top level from your organization to participate in MDI's **AMP-2023**. A copy of the detailed programme brochure is enclosed herewith for your kind perusal. We would appreciate receiving nominations without much further delays, to comply with current visa formalities. Therefore, we would request to kindly send in your nominations at the earliest

Please feel free to get in touch with us if you need any further information/clarifications

with warm regards,

Ajay Singh

MDP Department
Management Development Institute
Mehrauli Road, Sukhrali, Gurgaon 122 007, India
E-mail :- ajay.singh@mdi.ac.in
Phone: 0124-4560008 (w) Mobile: 09818236652

2 attachments

 **AMP Brochure-Final.pdf**
6630K

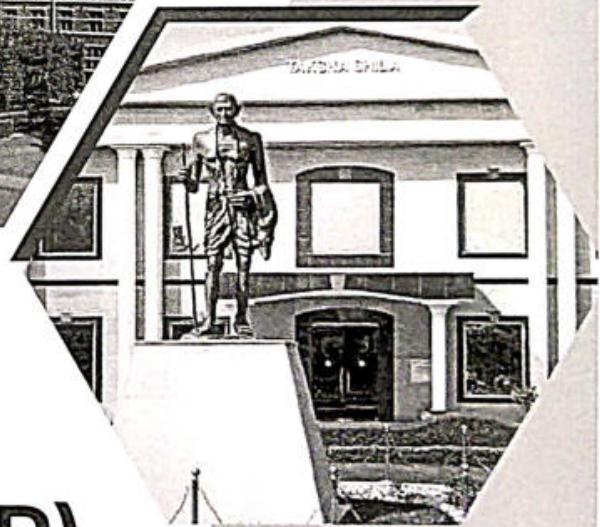
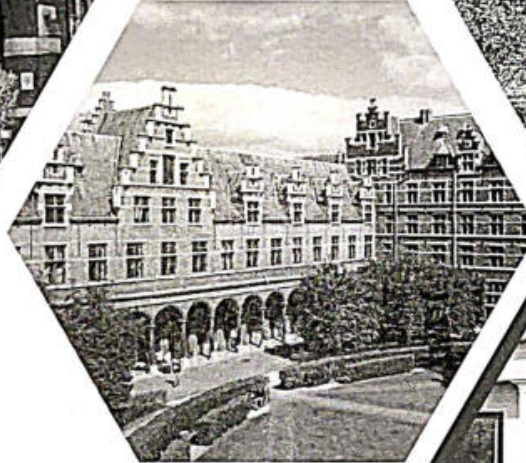
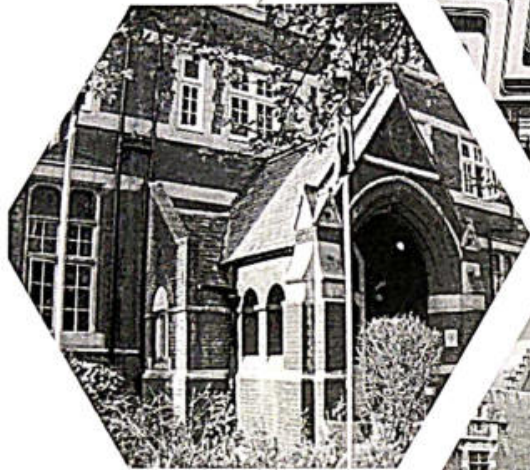
 **Nomination Form.pdf**
165K



MDI
GURGAON

Management
Development
Institute

-2-



Advanced Management Programme (AMP)

26th Edition, 2023 | 4 Weeks

August 21 – September 01, 2023 (Indian Part)

September 18 - October 01, 2023 (OLP Part)

Overseas Learning Programme in Partnership with

- ESCP-Europe, European School of Management, Paris, France
- Vienna University of Eco. & Business Administration, Austria
- Frankfurt School of Finance & Management, Frankfurt, Germany
- RSM Erasmus University, Rotterdam, Netherlands
- University of Antwerp, Antwerp, Belgium



Challenges of Adaptive Changes in Organisations



The business world is subject to constant change. However, its unpredictability and complexity hide a critical fact that several changes for competitive and comparative advantage are reasonably visible to senior executives.

The Advanced Management Programme (AMP) at Management Development Institute Gurgaon (MDIG) ensures that senior management teams are able to make sense of predictable but drastic changes that can transform organisations and the whole ecosystem of competition and industry positioning. The challenges that senior management teams face in their respective organisations will be discussed and deliberated upon during the programme and solution-oriented competencies would be developed. We shall address and respond to these critical changes by identifying them, analyzing the inner tensions these changes generate, and providing guidance for their successful navigation.

With the pandemic almost over and the various facets of the pandemic having been exhibited / experienced, the world of business has woken up to a new reality, perhaps, characterized by major and longer-term supply chain disruptions (or even complete removal of supply chains) on account of free movement being curtailed, by country blocks applying trade embargo on some other country(s).

Organizations have started realizing that to create/build resilient (have in place) supply chains it is not just enough to simplify, streamline, reduce travel time/cut distance(s) between the supplier(s) and the customer(s), etc. but also be able to use the production/warehousing capabilities/units under lockdown conditions, perhaps using remote controls/robots (Internet of Things) by ensuring isolation/separation of the unaffected workforce from the affected workforce.

The programme shall also synthesize business leaders' experiences across applied question that organizations are confronting namely, how to recruit ethical and committed staff; how to design meaningful work; how to create work environment that support prosocial behavior; how to compensate employees to sustain their well-being; how to reskill employees for achieving organizational missions; and how to lead employees to engage in causes greater than themselves.

26th AMP 2023- At a Glance

26th AMP 2023 aims at creating an enabling environment for reflective observation, abstract conceptualization and application of recent developments in management at the picturesque and serene environs of the MDI campus. The four weeks, fully residential programme will allow the participants to disengage themselves from the day-to-day pulls and pressures, relocate on the campus and bask in the ambience of thinking, reflecting, learning and applying. Keeping in view the diverse set of responsibilities at the senior management level, the learning will be inter-disciplinary in nature with national/international perspectives. AMP 2023, will help develop digital capabilities to improve business acumen, and map how new information (technologies) impact behavior and decision making. In addition, it will also focus on diverse areas of management thoughts and digital applications in human resource management (innovative hiring strategies, talent management and engagement), technology and its impact on banking and finance sector; like block chain technology, Internet of Things (IoT), strategic role of information technologies and enterprise systems related issues. Digital marketing and understanding the strategic use of information and its economic impact on consumer behavior and firm strategy; operations management; optimizing costs, quality and strategic foresight for competing and excelling globally. The AMP participants would learn to integrate corporate strategy and culture with organizational structure. They will learn how to manage the interface between strategy, marketplace, technology and regulatory framework.

Development of creative and lateral thinking

The primary purpose of the AMP is to spark debates and discussions among the participants of the Programme. The participants will be exposed to current analytical tools for assessing opportunities and risks in strategic planning and decision-making. The objective is to enable participants to get sound foundation of theoretical inputs and research advancements in management on the one hand and diverse views on the practical aspects of organizational management from industry practitioners on the other. In other words, the participants will have exposure to areas which are not necessarily connected to the day-to-day working in organizations, but will broaden the horizons of analysis and scenario building that are so essential in strategic management decision-making. Industry/ organization visits will be organized to expose the participants

to the culture and the ambience of well-managed organizations in order to widen their perspectives and familiarity with various sectors of industry. The participants would also have the privilege of having inputs from diverse constituents such as eminent academicians, policy makers from the Govt., industry leaders and other thought leaders

These varied inputs will enable a participant to benchmark his/her own organizational practices with those of others and thus set the stage for effective strategic leadership in their respective organizations in contemporary digital age. Throughout the Programme, participants would be engaged in several group exercises with participants from other organizations, which will facilitate diagnosis of their strengths and weaknesses. This process will create a blueprint for the future course of effective leadership transformation in the digital age.

Programme Highlights : Strategic Focus

- Integrated Business Perspective
- Managing and Leading Change in Digital context

A Blend of Theory and Practice

- Sharing of Experience by Business Leaders and inputs from Academicians
- Integration of Theory & Practice through Case Studies and Simulation Exercises

Interactive Discussions

- Enrichment through Diverse Exchange of Thoughts and Experiences
- Learning through Experience Sharing and Brain Storming

Reflection and Self-Assessment

- Challenging past Mind Set and Paradigms
- Learning as well as Unlearning
- Impact on both Personal as well as Professional Life

A Charter for the Future

Creating a Roadmap for Future Directions and Developing Action Plans

The Global View

Today's globalised business environment makes it imperative to take a closer look at developments across the world. One of the key components of MDI's AMP is the overseas exposure that participants would have with both academia and industry. As a consequence, AMP participants will spend two weeks at MDI campus in Gurgaon and two weeks as part of the Overseas Learning Programme, visiting some of the leading Business Schools in Europe. These four weeks during the AMP will give participants time to absorb new Stra-

inputs, think and reflect. In the process, they will take stock of past achievements; assess themselves with respect to the changing business environment, and set new goals and action plans to prepare for the world of the future.

Key Takeaways from AMP 2023

Based on the diverse experiences that a participant goes through, MDI's AMP 2023 is expected to help the participants to:

- Develop a strategic understanding of the issues involved in managing a globally competitive organization.
- Acquire the latest concepts in major functional areas that will be impacted by the changing technologies and turbulent environment.
- Develop creative and lateral thinking abilities for building globally competitive organizations.
- Appreciate current-day tools and techniques, both in analytical and behavioral areas that help in managing in an uncertain, challenging environment.
- Develop a critical understanding of culture and management practices in the western world with implications for Indian organizations
- Above all, step away from high/pressure, day-to-day operations, engage in critical thinking, re-energize the mind, and thereby think, reflect, learn, and apply

Programme Framework

Issues faced at the Senior Management levels are typically highly inter-disciplinary in nature. This will become even more pronounced in the world of tomorrow. Consequently, MDI's Advanced Management Programme has been designed to cover a diverse range of topics of relevance. Participants will be encouraged to integrate the learning from these different areas, and apply it to determine strategies for their own organizations, as well as to create action plans based on these strategies. Some of the topics that are expected to be covered during the four week AMP are as follows:

- Strategies for internationalization
- Global competition and global strategy
- Decision making in an uncertain environment
- Business risk analysis
- Challenges in cost optimization - a top management perspective
- The changing global economy
- Doing business with the European Union
- Knowledge management in geographically dispersed organizations
- Leadership and Emotional Intelligence
- Performance Management
- Marketing in a global economy
- Sustainable Development of companies, regions & countries

tegic cost management

- Methods for managing intellectual capital
- Opportunities and challenges in E- Business
- Strategies for building alliances
- Management of Technological Innovation
- Innovating Management based on transition from industrial to knowledge economy in a global context
- Design Thinking and Problem Solving

Phase I: The Indian Experience Week 1 & 2

Phase I of the AMP, which the participants will spend at the MDI campus in Gurgaon, is over two weeks and covers issues of building global competitiveness and its impact on Business Strategy as a whole. The focus will be on anticipating change, and formulating strategies to enable the organization to grow and adapt to the changing environment. It will also look at the link between Strategy and factors such as the Macro- Economic Environment and Government Policy. It also looks at Finance from a Top Management perspective. It will delineate various Marketing issues, as well as supporting tools and techniques that senior management can use to be globally competitive. These include phenomenal advances in information technology and e-business and the link between IT and strategy. In the Indian phase, eminent guest speakers are invited to interact with the participants so that sharing of knowledge happens. The idea is to provide a top management view on various issues in the Indian phase. One industry visit may be planned in Gurgaon to give a view to the participants on what is happening in the industry in order to remain sustainable and globally competitive.

Phase II: The Overseas Learning Programme Week 3 & 4

While Phase I focuses on learning in the Indian environment, Phase II is spent with key Business Schools and Industries in Europe. The idea being to look at globalization and the consequent opportunities and issues from the other side. In weeks 3 and 4, based on what has been discussed and gathered during the first two weeks, participants will be exposed to some of the current thinking and best practices in International Business. They will be provided with the opportunity to interact with contemporary managers and academicians in some of the best European business schools in Paris, France; Vienna, Austria; Frankfurt, Germany; Rotterdam, Netherlands. A few industry visits will be organized, which will help participants to not only understand how businesses are managed in Europe but also appreciate the opportunities available to Indian organizations in Europe.

What to Expect?

MDI's Advanced Management Programme has been designed as a fully residential Programme.

This has been done with a specific purpose-to enable the participants to spend sufficient time thinking and reflecting, searching the Internet, spending time in the library, interacting with peers, and of course linking all this with the discussions in the classroom. Participants will spend the first two weeks at the MDI campus in Gurgaon, where adequate arrangements have been made for a comfortable stay. Subsequently, the two weeks to be spent in Europe will also be residential. In keeping with the preceding philosophy, the entire day will be filled with activities. Mornings and afternoons will be spent in the classroom, with faculty members from MDI conducting the sessions in the mornings and eminent practicing managers from industry conducting the afternoon sessions. At times, pre-dinner talks would also be arranged. Evening sessions would be devoted to working in small groups, so as to apply the day's learning to real-world problems. Evenings would also be used in preparation for the next day's sessions. Of course, to unwind and refresh the system for the next day, MDI has several recreational facilities available on campus, such as golf, a gymnasium, badminton, basket ball & tennis. In addition, there are sessions on yoga every morning, and participants are encouraged to take advantage of these. Since participants are expected to be occupied throughout the day, they are strongly advised not to fix any official appointments or social engagements during the course of the AMP.

Industry & Other Visits-Highlights Industry Visits

One of the main highlights of the Programme are Industry visits done in Europe - France, Germany & Netherlands. Some of the companies visited in the past in MDI's Overseas Programmes are OPEC, Champagne Decast-cilane, Fiat, Piaggio, Volkswagen, Dassault Falcon Company, Epernay Champagne, Arce-lorMittal, Basf, Energea Biodiesel, etc. The idea of industry visit is to learn about Global practices and benchmark our own Organizations in comparison to Global Organizations. Efforts will be made here to interact with the working managers in order to understand issues and challenges facing them and comparing it with our own issues and challenges.

Cultural & Historical Visits

Other cultural & historical visits include the Eiffel Tower, Louvre Museum in Paris, France; Frankfurt City Centre, Germany; Amsterdam, Netherlands; Jungfrauoch in Zurich, Switzerland; and many other historical places in Austria. During these visits, endeavor will be to learn about these countries culture, history and other social issues.

Participants may do shopping at their will. The visits to markets will help understand the market-

ing behavior and functional aspects of the working of markets in various European countries.

AMP Guest Faculty in Recent Years

Eminent speakers from the industry & government are invited to interact with the students. Given below is a list of some of the speakers who had graced the previous AMPs.

Aquil Busrai
ED (HR) IBM India

Ashok K. Baweja
Chairman Hindustan Aeronautics Ltd.

Abhijit Bhaduri
Ex. Director, Microsoft India Ltd.

B.K. Chaturvedi
Former Cabinet Secretary

Bhaskar Chatterjee IAS
Secretary Ministry of Public Enterprise

Bharat Wakhlu
Resident Director, Tata Group, New Delhi

C. Rangarajan
Chairman, Economic Advisory Council to Prime Minister

G. Parampalli
CEO, Agilent Technologies

Jagdish Khatter
Former Managing Director, MUL

Jyoti Gupta
Professor, ESCP-Europe, European School of Management, Paris, France

K.G. Ramachandran
CMD, BHEL

M.V. Nair
Chairman & Managing Director, Union Bank of India

M. Damodaran
Chairman, SEBI

K.V. Kamath
Chairman & Managing Director, ICICI

Brigitte Oppinger Walchshofer
Ambassador Embassy of Austria, New Delhi

Nirmaljeet Singh Kalsi
Addl. Chief Secretary

Rajiv Aggarwal
IAS Secretary, Consumer Affairs

Rajiv Bajaj
Cardiologist, Batra Heart Centre

Rajiv Yadav, IAS
Secretary, MOPA, GOI, New Delhi

S.S. Kohli
Managing Director, IIFCL

Yogendra Garg
Commissioner Excise

S.K. Garg
Chairman & Managing Director, NHPC

S. Jayaraman
Chairman & Managing Director, NLC India Ltd

S.P. Singh
Director (HR), NTPC

Padamvir Singh
DG, ABV Institute

S.Y. Siddiqui
Managing Executive - Admn, Maruti Suzuki India Ltd.

T.K.A. Nair
Chairman, PESB

T.S. Vijayan
Chairman, LIC

V.P. Agarwal
Chairman, Airports Authority of India

Overseas Learning Programme - About Partner Institutions

The Management Development Institute, Gurgaon has designed its AMP 2023 in close collaboration with the following International Business Schools/Organizations:

- ESCP-Europe, European School of Management, Paris, France
- Vienna University of Eco. & Business Administration, Austria
- Frankfurt School of Finance & Management, Frankfurt, Germany
- RSM Erasmus University, Rotterdam, Netherlands
- University of Antwerp, Antwerp, Belgium

ESCP - Europe, European School of Management, Paris, France

ESCP-Europe is a business school with global aspirations and a European Institution with broad ambitions. The school was founded in 1819 and is the oldest business school in Europe, indeed the first institution in the world dedicated entirely to business studies. It has formed generations of entrepreneurs and business leaders in France and in Europe. Today, with campuses in Paris, London, Berlin, Madrid and Turin, ESCP-Europe is at the cutting-edge of cross border business education. It is also a dynamic expression of European cultures and identities. ESCP-Europe in France is a leader in Management Education, ranking among the top three Business Schools in France, and the top twenty Business Schools in Europe. With 120 permanent faculty members, ESCP-Europe constitutes the largest, cross-border Management School in Europe today. This organization enables it to be thoroughly international in every aspect of its activity. There are over 2600 graduate students across the five campuses Executive Education for highly experienced executives and managers from industry. ESCP-Europe programmes are attended by over 3000 such executives every year, and in addition to the regular faculty, nearly 1000 industry professionals provide practical insights as well. Of course, in addition to the academics at ESCP Europe, the cities of Turin, Berlin & Paris are tourists' delight. With the Eiffel Tower at Paris, innumerable museums, art galleries, and other sites of historical and cultural interest, Turin, Berlin and Paris are cities which no visitor can get tired of.



Vienna University of Business and Economics, Austria

Attaining a place as one of the world's top business and economics universities has always been a high priority at WU. With its prestigious triple international accreditation, WU has achieved this goal. Fewer than 1% of universities worldwide can claim triple accreditation by EQUIS, AACSB, and AMBA, the three most well-respected accreditation agencies. WU is one of only two

universities in the German-speaking world to belong to this exclusive group of schools. Attaining a place as one of the world's top business and economics universities has always been a high priority at WU. With its prestigious triple international accreditation, WU is one of only two universities in the German-speaking world to belong to this exclusive group of schools.



Frankfurt School of Finance & Management, Germany

Frankfurt School of Finance & Management is a leading private business school based in Frankfurt am Main, Germany. These are 86 regional education centers throughout Germany and various joint ventures and programmes abroad.

It offers top class degree courses and continuing education options in seven different programme divisions. They maintain four specialist research centers and run numerous international consulting projects.

All educational, research and consulting activities are focused on finance and management. By finance, it means cross functional financial activities at all companies that deal with financial management. And by management, it means classical corporate leadership, where managers deploy employees and resources in such a way that the company's goals are met as cost-effectively as possible.

Frankfurt School of Finance & Management originated in the financial sector, but today the services enjoy increasing appreciation in other business sectors as well. In the future, it will be continuing to expand our national and international networking with the business community.

Frankfurt School of Finance & Management is ranked #1 in Germany and #18 in Europe for employability in the new QS Global 250 Business Schools Report 2017, which was published on January 12, 2017. The basis for the ranking is a large MBA employer survey conducted by the QS Intelligence Unit in collaboration with TopMBA.com

Over five years, 12,125 employers and HR professionals were asked to provide information on the schools they had recently attempted to recruit MBAs from, as well as the schools they regard as attractive for the purpose of hiring MBA graduates. To be able to take part in the survey, companies had to have over 50 employees.



RSM Erasmus University, Rotterdam, Netherlands

Over the past 40 years, Rotterdam School of Management, Erasmus University has firmly established its reputation as one of Europe's leading business schools. Long before 'global' became an important descriptor for business education, RSM's students, faculty and staff were already reflecting the diversity of the globalising world. Just like the host country, one of the world's most renowned international trading nations, RSM has continued to expand and internationalize, cementing its status as one of Europe's most international and innovative business schools.

RSM offers a distinctive intellectual culture. They believe that leadership can be taught through a combination of intellectual and practical challenge. They believe that the difficulties encountered working in diverse teams fosters creative new approaches in business they enjoy a reciprocal, supportive relationship with multinational companies and we encourage a flexible, broad and sometimes iconoclastic mindset in matters of business practice and research.



About MDI

Established in 1972, Management Development Institute Gurgaon is one of the leading business schools in India. A host of reputed ranking agencies and publications have consistently ranked MDI among the country's top B-schools.

2023 saw the completion of 50 years of MDI, signifying the growth and expansion of the Institute not only from a training institute to a Premier Business School but also making a place for itself among the top ten B-schools in the country, with national and international accreditation.

The Institute has earned accreditation from AACSB International, the world's largest business education alliance. Considered the gold standard for B-schools around the world, the AACSB accreditation will ensure continuous improvement and provide focus for MDI Gurgaon to deliver on its mission, innovate, and drive impact. The Institute already has the distinction of being the first internationally accredited Indian B-school having received accreditation from the Association of MBAs (AMBA), London, in 2005. The following year, the South Asian Quality Assurance Systems (SAQS) too gave accreditation to MDI Gurgaon.

The institute added another feather to its cap by being ranked #41 in Asia and #201-250 Globally in the QS Global MBA Rankings 2023.

MDI strives for academic excellence in all four areas of its activities – teaching, training, research and consulting. The 75+ member strong full-time faculty body brings with it several years of experience either as academicians or as senior practitioners from the industry thereby making the teaching-learning process a mix of practical insights and academic rigour.

MDI aims to be a globally recognized management school through academic excellence and continuous innovation to nurture responsible leaders for creating sustainable alternatives.

MDI is the largest school of continuing education in the country and has over the years trained nearly 108170 managers in different functions. It offers both general programmes and customized programmes to companies in public and private sector and to several government and non-government organizations and departments.

Research and Consulting at MDI are a way to partner with the industry to resolve challenges of businesses in an ever-changing environment. It is also a way to continuously strengthen the bridge between academics and practice. Faculty members' independently carry out action research and consulting, and also nurture schol-

ars through a strong Full time and Executive Fellow Programme in Management.

MDI's International Partners

MDI has linkages with a large number of business schools located in various parts of the globe. These linkages operate in the domains of exchange of students, faculty and knowledge. Some executive education programs are co-designed and delivered along with our partners.

Australia

- Queensland University of Technology, Brisbane
- Royal Melbourne Institute of Technology (RMIT), Melbourne
- University of South Australia, Adelaide, South Australia

Austria

- Vienna University of Economic & Business Administration, Vienna

Bhutan

- Royal Institute of Management - Thimphu, Bhutan

Belgium

- Solvay Business School, Brussels
- The Faculty of Applied Economics, University of Antwerp, Antwerp
- Louvain School of Management, Lovain-la-Neuve

Canada

- DeGroote School of Business, McMaster University, Ontario
- McGill University, Montreal
- University of Waterloo, Waterloo
- Richard Ivey School of Business, Ontario

China

- Huazhong University of Science and Technology (HUST), School of Management, Wuhan
- Antai College of Economics & Management, Shanghai Jiao
- Tong University, China

Cyprus

- Cyprus International Institute of Management - Nicosia, Cyprus

England

- Middlesex University, London
- Aston Business School, Aston University, Birmingham

Finland

- University of Tampere, Tampere

France

- SKEMA Business School
- ESCP Europe, Paris
- EDHEC Business School - Roubaix Cedex 1,

Paris

- IAE Aix-en Provence, Puyricard
- Total Professors Association (TPA), Paris
- Grenoble Ecole de Management, Grenoble
- Sciences Po Lille, Lille

Germany

- Bergische Universität Wuppertal, Wuppertal
- Frankfurt School of Finance & Management, Frankfurt
- HHL Leipzig Graduate School of Management, Leipzig
- Munich Business School, Munich

Greece

- Athens University of Economics and Business, Athens

Hungary

- Hungarian Logistics Association, Budapest
- University of Szeged, Szeged

Italy

- Bocconi University, Milan
- Università Carlo Cattaneo, (LIUC), Castellanza

Japan

- Nagoya University of Commerce & Business - Nagoya, Japan

Malaysia

- Universiti Sains Malaysia, Pinang, Malaysia

Morocco

- Groupe Institut Supérieur De Commerce Et D'administration Des Entreprises - Groupe Iscae, Morocco

Nepal

- Nepal Administrative Staff College, Jawalakhel, Lalitpur, Nepal
- Kathmandu University School of Management, Patan, Lalitpur, Nepal

Norway

- Norwegian School of Management BI, Sandvika

Netherlands

- Copenhagen Business School, Copenhagen
- Aarhus School of Business, Aarhus
- Nordic Centre in India
- University of Oslo
- The Netherlands
- RSM Erasmus University, Rotterdam

Pakistan

- Lahore University of Management Sciences (LUMS), Lahore

Poland

- Graduate School of Business Economics, Higher School of
- International Commerce and Finance (WSHiFM), Warsaw
- Warsaw School of Economics, Warsaw

Russia

- Moscow International Higher Business School "MI RBIS", Moscow

Slovenia

- University of Maribor, School of Economics and Business, Maribor

South Africa

- University of the Free State, Bloemfontein

Thailand

- School of Management, Asian Institute of Technology, Pathumthani

United States

- Bentley College University, Massachusetts
- Marquette University, Wisconsin, Milwaukee
- North Carolina State University, Raleigh, North Carolina
- Robert H. Smith School of Business, University of Maryland
- School of Public Policy, George Mason University, Arlington, Virginia
- The University of North Carolina, Kenan-Flagler Business School, Chapel Hill
- University of Connecticut
- Smeal College of Business, Pennsylvania State University

Who should Participate

AMP brings together accomplished senior executives from a wide variety of public private or joint venture organizations. Participants are drawn from both the private as well as the public sector, and represent diverse industries. In all, MDI's AMP works with about thirty to forty participants from over fifteen to twenty organizations every year. To ensure uniform levels of participation as well as contribution from everyone, the AMP participants are carefully selected along three dimensions: past achievements, current level of responsibility and upward mobility. Senior Level Managerial experience is a must, therefore, Business Consultants and other Executives are not considered for this Programme.

A Partial List of Sponsoring Organizations in the Previous AMPs

AAI Limited	MOA, GOI
BEML Limited	MOF, GOI
BEL	MOPA, GOI
BDL	Mazagon Dock
BHEL	Shipbuilders Ltd
CBDT, MOF, GOI	NALCO

Coal India Limited
DGH
DVC
DOT
ECIL
EIL
FCI
HAL
HUDCO
HPCL
IFCI Limited
ICAR
IFFCO Limited
IOCL
Indian Railways
MOIL Limited

NMDC Limited
NABARD NHAI
NLC India Limited
NHPC Limited
NTPC Limited
NEEPCO
ONGC Limited
Oil India Limited
PFC
PGCIL
RBI
RITES Limited
REC Limited
SAIL
SAI
THDC

AMP Participants Memoirs

Dr. SATYA PRAKASH, AMP 2017
JOINT SECRETARY, MINISTRY OF PARLIAMENTARY AFFAIRS, GOI.

"It was a great learning of modern management tools & techniques through mix of theoretical and practical exposure in interactive sessions and industries visits."

Mr. K. SASIKUMAR, AMP 2017
GENERAL MANAGER, (AUDIT) BEML LTD., BANGALORE

"I can definitely say that after completion of the last AMP program of MDI, my perception towards Management schools have changed positively."

"I'm confident that there cannot be any Management Institute in our country who can conduct one month long program at Multi locations with high quality professionalism and rich in content especially when the participants are senior professionals and senior Govt officials with varied industry background."

"Worth spending one month away from home. The Hospitality of MDI will make you feel at home throughout the program."

"All the very best to MDI and to future AMPians"

Mr. SUDARSHAN SAGAR SURA, AMP 2016
DIRECTOR, NER, GOVT. OF INDIA

"I opted for AMP training in 2016 inspite of my busy office and I will never forget the experience of attending AMP both in India and abroad and enjoyed every moment of it. Attending classes in Management institutes in Europe added to my inquisitiveness and mental imagery. A trip I will never forget in my life...Thankful to all the faculty and staff who conducted this course."

Mr. R RADHAKRISHNAN, AMP 2015
EXECUTIVE DIRECTOR – INFORMATION SYS-

TEMS (FUNCTIONAL) HINDUSTAN PETROLEUM CORPORATION LTD

"I was a participant in 20th AMP 2015 (Aug 24, 2015-Sept 20, 2015).

The program was focused around the theme of Innovation. It was nice to experience every faculty member providing critical inputs and connecting the same to innovative practices. The foreign component of the program was highly informative and enlightening. The plan of the tour was so convenient for all of us that we could effectively attend the classroom sessions and also move around in Europe to have a well rounded global exposure.

In short, the 20th Advanced Management Program was an Admirable and Memorable Program.

Ms. G. RANI ALLI, AMP 2017
DGM/NLC INDIA LTD

I was really happy to be a part of Management Development Institute (MDI), family for a while which is having a Green Campus with very good class room, auditorium, sporting facilities, digital library, hostel facilities, and what not. The hospitality, co ordination and guidance rendered by MDI during Domestic learning Programme (DLP) as well as in the Overseas Learning Programme (OLP) was extraordinary.

The programme was mainly focussed on the topic "Strategic Leadership for Organisational Transformation". Importance of Organisational Transformation for the sustainable growth of the company was very well explained in the class room lectures in DLP as well as in OLP.

General Information about MDI's AMP 2023

Language: English

Programme Duration: 4 weeks

Dates: 21 August – 01 September, 2023 (Indian Part) & September 18 - October 01, 2023 (OLP Part)

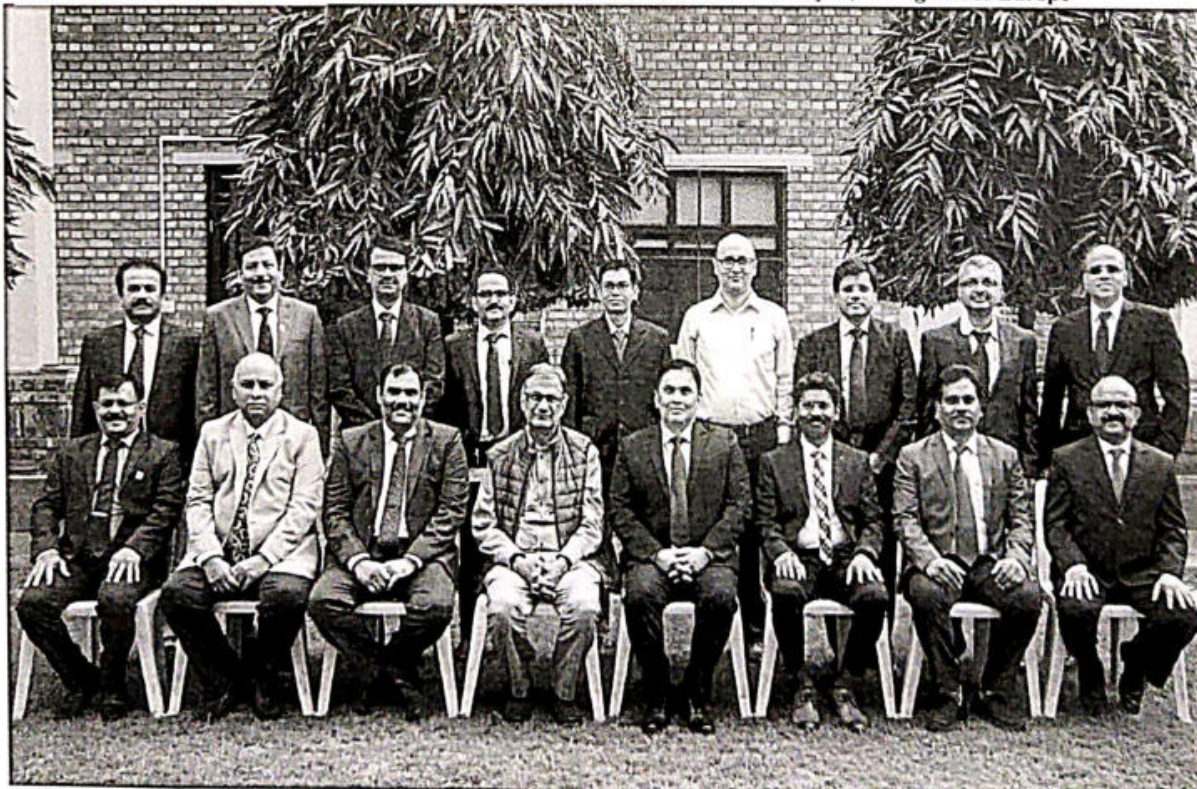
Programme Fee

The Programme fee is split into two components. The first component comprises the Indian Phase of the Programme and the second one covers Overseas Learning Programme. The fee for the Indian Phase is **Rs. 2,50,000 (Rupees Two Lakh Fifty Thousand Only)**, which includes the fee for academic inputs, teaching material, books, and boarding and lodging for two weeks at the MDI campus. The fee for the **Overseas Learning Programme** is **Rs. 4,50,000 (Rupees Four Lakh Fifty Thousand Only)**. This fee covers the cost of academic inputs, economy class travel to and from Europe, local travel required for the



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25th Advanced Management Programme (AMP)
November 07 – December 04, 2022 at MDI Campus, Gurugram & Europe



Sitting Row (L to R) : C. Mathew, Neeraj K Rai, Suman Kumar, Ashok Panjwani (Programme Director), Avinash Kapoor (Programme Director), P S Sundaram, M Prabhakar Das, Rakesh Ranjan
Standing Row (L to R) : D.Rama Rao, Rajesh Singh, Dinesh Kumar Singh, Manoj Kumar Sharma, Durgesh Maiti, Prayas Chakravorty, Pawan Kumar, Amit Dasgupta, Sunil B. Sanas

Programme within Europe, airport transfers, medical insurance and visa. The fee for the Overseas Learning Programme does not include the cost of boarding and lodging in Europe, as well as any personal and incidental expenses incurred by each participant. These will have to be met by the respective sponsoring organization according to their TA/DA rules. However, to facilitate logistics, the arrangements for stay abroad as well as in-city travel will be organized by MDI. GST applicable will be charged extra. In case, participants are eligible for travel by higher class, (Business class) the differential airfare may be paid directly to the Travel Operator by the nominating organizations.

MDI – Bank Details for Indian/Foreign Fees Remittances

Account Holder Name :	Management Development Institute Society
Bank Name :	Union Bank of India
Branch Name & Address :	Union Bank of India Sector-14, Gurgaon (Haryana)
Account Type :	SB
Account No. :	520141001478504
MICR Code :	110026332
SWIFT Code :	UBIN0904490
RTGS/IFSC Code :	UBIN0904490
ABB Code :	0449
PAN NO:	AAATM0612L
GST Number	06AAATM0612L1ZU

Note: OLP Booking of Air ticket and Hotel will be arranged by Travel Agent, Individual Booking will not be done for any Participants.

Payment

The fee of **Rs. 2,50,000/-*** for the Indian phase of the AMP is payable along with the nomination for the Programme. The fee of **Rs. 4,50,000/-** for the Overseas Learning Programme is payable after acceptance of the nomination by MDI but must be paid before the AMP begins.

Incidentals during the Indian Phase of the Programme Telephone usage, laundry, mail, courier, etc. handled by MDI should be settled directly with MDI before the start of the Overseas Learning Programme. Payments can be made through cheque or bank draft.

Foreign Exchange

Participants will be leaving Delhi for Europe on the early hours of 17th September, 2023. They will leave Europe for India on 01st October, 2023. They are advised to draw foreign exchange accordingly.

Accommodation

Accommodation for two weeks at the MDI campus in Gurgaon is included in the fee for the Indian Phase mentioned above.

Visa

Please note that participation in the Overseas Learning Programme is dependent on obtaining valid visas. The responsibility for obtaining visas for the countries in Europe lies with the individual participant along with his sponsoring organization. However, MDI will provide assistance in this process. Further, current procedures in various countries might lead to a delay in obtaining the Visa and subject to the travel advisory issued by the competent authority at all relevant times in the view of COVID-19 & Geo political developments. Therefore, it is imperative that nominations are received latest by 02nd August, 2023. MDI will not be able to accept nominations received after this date.

Other Information

For more information please contact MDP Office (Programmes), at MDI, at mdp@mdi.ac.in or any of the programme Directors at tapasvi@mdi.ac.in, Mobile + 91-9810931170 or njain@mdi.ac.in, Mobile: +91-9818469944

Application Procedure, Registration, Fees and Expenses

You are encouraged to begin the process two months ahead of time. The Programme committee reviews only complete applications. The selection process seeks to maintain comparable ability and experience and to ensure diversity in work responsibilities and place of work. You may register for AMP 2023 by filling up the enclosed application form by mail, or fax to:

Management Development Programme (Programmes)
Management Development Institute
Post Box No. 60, Mehrauli Road, Sukhrali, Gurgaon
Tel: +91-0124-4560008 Fax: +91-0124-4560005

Alternatively, you may send an e-mail to: ajay.singh@mdi.ac.in / mdp@mdi.ac.in

Nominations and Cancellations

*Programmes with overseas component, discount scheme for multiple participants from one organization will be applicable only for the fees of the domestic component of the programme.

The last date for receiving nominations along with the Programme fee of Rs. 2,50,000.00 + applicable taxes (for the Indian Phase) is 02nd August 2023. Payments should be made in favour of Management Development Institute. Nominations made may be withdrawn or cancelled any time before the last date for receipt of nominations, at a nominal handling charge of Rs. 10,000. Any cancellations after this date shall be subject to a charge of 50% of the full AMP Programme fee. In case the sponsoring organization substitutes one participant with another, there would be no cancellation charges or additional processing charges.

Enquiries and Other Information

For any additional information on any of MDI's Executive

Programmes, please contact:

MDP Office (Programs)

Post Box No. 60, Mehrauli Road, Sukhrali,
Gurgaon

Fax No.: (+91-124) 4560005,

EPABX: (+91-124) 4560000

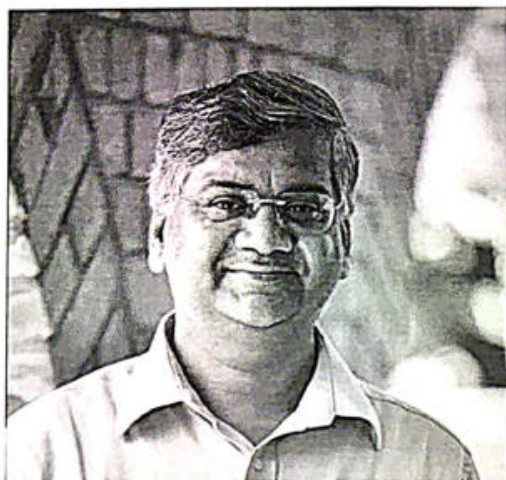
Direct: (+91-124) 4560008, 4560004, 4560534

E-mail: ajay.singh@mdi.ac.in / mdp@mdi.ac.in,

Website: www.mdi.ac.in



AMP 2023 Programme Directors



Dr. S K Tapasvi
Professor, Public Policy Management
Email: tapasvi@mdi.ac.in
Phone: +91-124-4560395
Mobile: +91 9810931170

Dr. S.K.Tapasvi is a professor of organization development and change in both public and private organisations. He works in the area of government-business relationships, business ethics, Corporate governance, and socially responsible business.

He has obtained Ph.D from Indian Institute of Technology Kanpur in the area policy for sustainable development and organizational innovations. He has also obtained two masters degrees in International Politics and Social Systems from Jawaharlal Nehru University (JNU) at New Delhi.

He has around 30 years of teaching and research experience during which he has held faculty positions in North Eastern Regional Institute of Science & Technology (NERIST), Itanagar and Indian Institute of Management, Lucknow apart from being a professor in School of Public Policy and Governance at MDI Gurgaon since 2006. He was a visiting scholar to Indiana University, Bloomington, USA in the Vincent and Elinor Ostrom Workshop in Political Theory and Policy Analysis where is worked with a team of cross-functional team of experts on policy issues in organizational and institutional management. He has also been an active member of multi-institutional research projects funded by MacArther Foundation, UNESCO, and Ministry of Human

Resource Development, Govt. of India.

Areas of Interest:

Managing Change in Organisations, Corporate Governance and Business Ethics, Socially Responsible Businesses, Environment, Social and Governance (ESG) Practices, Public Management and Policy Analysis, Organisational Culture and Leadership

Consultancy:

He was member of a core team of consultants and academics with specific responsibility of designing monitoring and evaluation (M&E) procedures for social intermediation, participatory process, policy reforms and innovation in development projects at Indian Institute of Management, Lucknow.

Training

Dr. Tapasvi has mainly engaged with training of Senior civil servants and executives from Central Public Sector Enterprises in the areas of Managing Change, Corporate Governance, Socially Responsible Business Strategies, and Effective Leadership. He loves to explore the power of positive attitude through meditation, service, counseling, mentoring, and group activities.

AMP 2023 Programme Directors



Dr. Neera Jain

**Professor and Dean,
Administration, Compliance,
Institutional Services, Digitization
and Finance & Accounts**

Email: njain@mdi.ac.in

Phone: +91-124-4560396

Dr. Neera Jain is Professor in the Business Communication area at the Management Development Institute, Gurgaon. For more than three decades, she has taught and conducted research across prestigious colleges that include engineering and management institutes. At MDI, she is actively engaged in teaching, research, training, and development. She has published a number of research papers in Scopus, ABDC and Thomson Indexed reputed national and international journals and case studies in publishing houses like IVEY and Harvard Publishing. With a keen eye for relevant industry projects, she has completed two externally funded research projects: "Communication Patterns and Personality Types of Indian Women Leaders" and "Crisis Communication in Organizations". She has been on the review board of marquee journals such as "California Management Review" and "Gender in Management". She has been a visiting/ adjunct faculty in many reputed international schools like IAE-AIX Graduate School of Management- France, Aarhus School of Business- Denmark, and national ones like IIM Lucknow, and IIFT Delhi.

She is a prolific trainer and her insightful training modules on Managerial and Leadership Communication, Problem Solving and Conflict Resolution through Negotiation Skills, Story Telling, and Theatre Techniques, Developing Women Leadership and many more have received overwhelming appreciation from participants across various levels of Government, Public and Private Sector organizations like KPMG, PwC, Hyundai Motors,

Barclays, Hero Future Energies, Hero Moto Corp, Nucleus Software, Jubilant Food Works, Shriram Pistons and Rings, Oberoi Group of Hotels, Max Life Insurance, Aditya Birla Group, Vodafone, NSPCL (NTPC), CPWD, HAL, RITES, JK Laxmi Cement, NK MINDA, NIC, LIC, BEL, ONGC, JINDAL Steel, BPCL, Central Electricity Authority, IOCL, Bureau of Police Research and Development, etc. She has conducted Training Programmes for companies like Teijin in Japan, National Banking Institute in Nepal and visited the Netherlands, Belgium, France, Germany, and different cities on East Coast in the US for getting training programs conducted for Indian executives.

Dr. Neera Jain obtained her M. Phil and Ph. D degrees from Aligarh Muslim University, Aligarh, India in 1990 and 1993 respectively. She is a licensed Practitioner of Neuro Linguistics Programming (NLP) and an accredited trainer on MBTI, a personality Type Indicator, and FIRO-B, an interpersonal relations inventory from Asianic Psychologists Press. She has a Post Graduate Certificate in the Teaching of English (PGCTE) from the Central Institute of English and Foreign Languages (CIEFL), Hyderabad, and has qualified for the National Eligibility Test (NET) of UGC. Dr. Jain received MDI's coveted Award for Best Teacher - 'Excellence in Teaching' in 2011; and acknowledged for Best Trainer - Excellence award in 2018, 2020, and 2022; and received the Best Trainer - Excellence award in Training in 2017, 2019, and 2021.



Overseas Learning Programme in Partnership with



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Enquiries and Other Information

For any additional information on any of MDI's Executive Programmes, Please contact: MDP Office (Programmes)
Post Box No. 60, Mehrauli Road, Sukhrali, Gurugram
Fax No. (+91-124) 4560005, EPABX: (+91-124) 4560000
Direct: (+91-124) 4560008, 4560004, 4560534
E-mail: ajay.singh@mdi.ac.in/ mdp@mdi.ac.in,
Website: www.mdi.ac.in



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MANAGEMENT DEVELOPMENT PROGRAMMES

TRAINING NOMINATION FORM

Name of the Programme _____

Duration _____

PARTICULARS OF NOMINEE

Name of the Participant (s) _____

Designation _____

Email _____

Mailing Address _____

Contact Number (with STD Code) _____; Office: _____

Fax _____

Nomination Status
(please tick)

Residential ☐ Non-Residential ☐

SPONSOR

Sponsoring Organization _____

Tel. No. (with STD Code) _____

Fax No. _____

E-Mail _____

REMITTANCE

Cheque No.: _____ Dated _____

For Rs. _____ Drawn on _____

Signature: _____

Sponsor : _____

Nomination form may please be Mail this to :

Management Development Institute

Mehrauli - Gurugram Road, Sukhrali
Gurugram 122001, Haryana (India)

Tel. No. (+91-124) 4560004, 4560008, 4560534
E-Mail: mdp@mdi.ac.in

Details required for GST Invoice

Sr. No.	Particulars	Remarks
A.	Bill to be issued in name of :	
Mention your PAN, GST Number & SAC. Mention Bank details for NEFT Payment. Mention our PAN & GST Number in your Invoice.		
1	GST Number	
2	Name	
3	Address	
4	City /Postal code	
5	State / Country	
6	Permanent Account Number (PAN)	
B	Address to Send Courier	
7	Name	
8	Address	
9	City /Postal code	
10	Phone / Fax	