

No.42/31/2023-3Trg.  
HARYANA GOVERNMENT  
CHIEF SECRETARY OFFICE  
TRAINING DEPARTMENT

Dated, Chandigarh the 16<sup>th</sup> August, 2023.

To

All the Administrative Secretaries of Haryana State.

**Subject: - Contract Management & arbitration by AIMA & The World Bank .**

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Sir/Madam,

I am directed to refer to latter, dated 26.07.2023 received from Shri Dr. Gurbandini Kaur Program Director Procurement Programs Centre for Management Education All India Management Association 15, Link Road, Lajpat Nager-3, New Delhi: 110024 has been uploaded on the CS Haryana Website (<http://csharyana.gov.in>).

The necessary action may be taken in view of Govt. Instructions No. 22/38/2010-4Trg, dated 21.12.2022.

Yours faithfully,

*[Signature]* 16/8/2023  
Deputy Superintendent, Training  
for the Chief Secretary to Govt., Haryana.

Endst. No. 42/31/2023-3Trg.

Dated Chandigarh, the 16<sup>th</sup> August, 2023

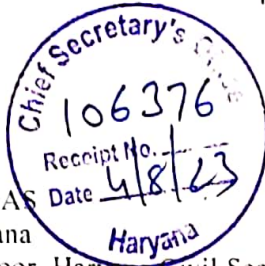
A copy of the above is forwarded to, **Shri Dr. Gurbandini Kaur Program Director Procurement Programs Centre for Management Education All India Management Association 15, Link Road, Lajpat Nager-3, New Delhi: 110024, w.r.t her letter dated 26.07.2023.**

Deputy Superintendent, Training  
For the Chief Secretary to Govt., Haryana.  
*[Signature]*

Training Branch

Diary No. 106376

Dated 08/08/2023



July 26, 2023

To

Sh. Sanjeev Kaushal, IAS

Chief Secretary, Haryana

Chief Secretary 4th Floor, Haryana Civil Secretariat, Sector-I, Chandigarh. Phone no: 0172-2740118

cs@hry.pic.in

CS (BUSY)

PAVCS  
03/08/23

Subject- Training Programme on **Contract Management & Arbitration** by AIMA & The World Bank

Dear Sir/Madam

Greetings from All India Management Association!

All India Management Association (AIMA), a national apex body of the management profession in India, announces a **Training Program on Contract Management & Arbitration** from 20<sup>th</sup> to 22<sup>nd</sup> September 2023 at Udaipur, Rajasthan with technical support of The World Bank.

Irrespective of the type of business one deals with, effective contract Management is backbone to meet all Contractual Commitments with time & cost efficiency maintained. Public Procurement in India contributes nearly 20% of India's GDP. Given the huge financial risk it is imperative that contract & project professionals should have thorough understanding of contract interpretations, various clauses & also of dispute resolution mechanisms.

**Duration- Three days' program from 20th to 22nd September 2023**

**Location-TatSaraasa, Resort, Udaipur, Rajasthan**

Topics to be covered-

- Introduction to Contract Management
- Performance & Execution of Contracts
- Remedies for Breach of Contract
- Good Practices in Contract Management
- How to avoid Contractual Disputes
- Provisions of Arbitration & Conciliation Law

**Fees-** INR 55,000/- per participant (plus taxes as applicable) for Single Occupancy  
INR 50,000/- per participant (plus taxes as applicable) for Double Occupancy

You are requested to enroll/nominate officials from your concerned department to attend this valuable program. Avail an **Early Bird discount of 10%** by sending nominations before **15th August**.

For any query regarding the above email, please feel free to write/speak to us at - **+91-8800893848** or **procurement@aima.in**

Dr. Gurbandini Kaur  
Program Director- Procurement Programs  
Centre for Management Education  
All India Management Association  
15, Link Road, Lajpat Nagar- 3,  
New Delhi: 110024



# Training Program on Contract Management & Arbitration

**20<sup>th</sup> - 22<sup>nd</sup> September 2023**

**Venue: TatSaraasa Resort, Udaipur, Rajasthan**

## Background and Objective of the Training

Irrespective of the type of business one deals with, contracts happen to be the backbone of all the relationships that an organization develops with important stakeholders like partners, suppliers, customers etc. Even though, Contracts are the most central aspect in organization's functioning, they are the neglected element of the Procurement Cycle and hence leads to delays, disputes and disagreements.

Therefore, the aim of the programme is not only to impart required knowledge and skills to understand the contract interpretation, contract management but also to inform about the common disputes that may arise and alternate dispute resolution mechanisms available with special emphasis on arbitration and conciliation laws,

The training will be delivered with the focussed approach intended to give knowledge, understanding and practical orientation necessary for managing contracts effectively and dealing with arbitration laws.