

No.42/02/2024-5Trg.
HARYANA GOVERNMENT
CHIEF SECRETARY OFFICE
TRAINING DEPARTMENT

Dated, Chandigarh the 31st December, 2024

To

All the Administrative Secretaries to Govt. Haryana.

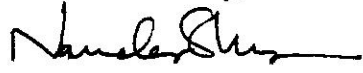
Subject:- IIM Ahmedabad: Programme on "leading Professional service Firms".

Sir/Madam,

I am directed to refer to the subject noted above and to forward herewith an email dated 26.12.2024 received from Prof. Sunil Sharma, faculty Chair, Indian Institute of Management, Vastarpur, Ahemdabad 380015, Gujrat, India: Leading Professional Service Firms..This letter has been uploaded on the website of Chief Secretary Haryana i.e. (<http://csharyana.gov.in>).

The necessary action may be taken in view of Govt. Instructions No. 22/38/2010-4Trg, dated 21.12.2022.

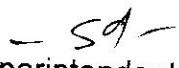
Yours faithfully,


Superintendent, Training *82*

Endst. No. 42/02/2024-5Trg.

Dated Chandigarh, the 31st December, 2024

2. A copy of the above is forwarded to Prof. Sunil Sharma, faculty Chair, Indian Institute of Management, Vastarpur, Ahemdabad 380015, Gujrat, India: Leading Professional Service Firms.. w.r.t. his email dated 26th December, 2024 for information.


Superintendent, Training



Training Branch

Diary No. 156812

Dated 26/12/24

F.No. 42/02/2024-5Tg.

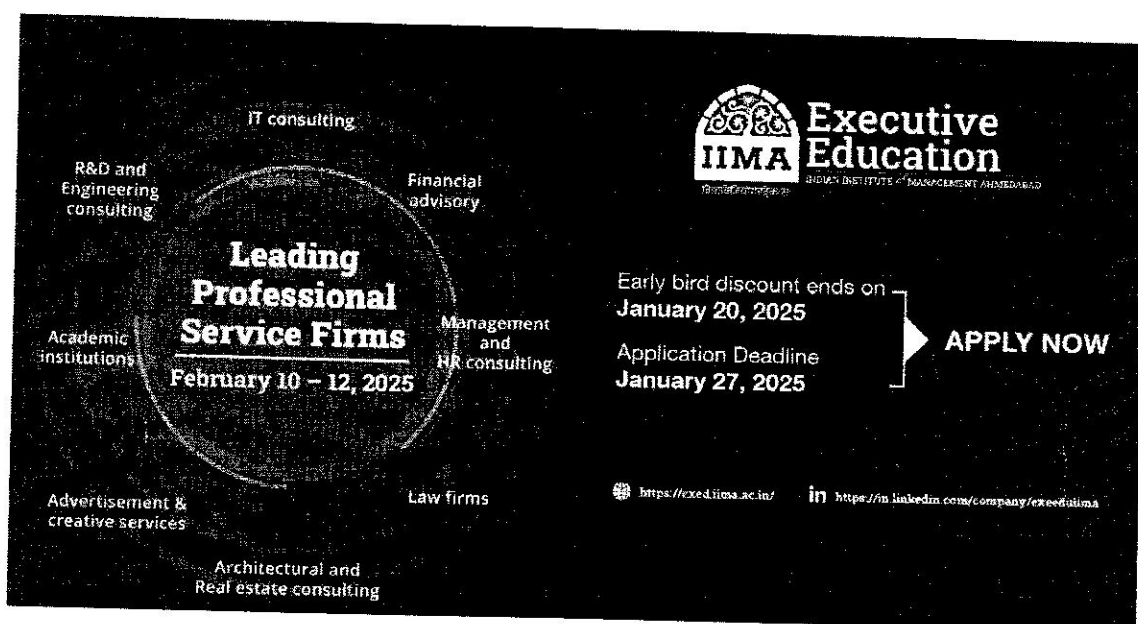
Training Branch <branchtrg@gmail.com>

Fwd: IIM Ahmedabad || Programme on 'Leading Professional Service Firms'
1 message

SSPS Haryana <ssps@hry.nic.in>
To: branchtrg <branchtrg@gmail.com>

26 December 2024 at 13:18

From: exedinfo@iima.ac.in
To: "SSPS Haryana" <ssps@hry.nic.in>
Sent: Thursday, December 26, 2024 10:18:35 AM
Subject: IIM Ahmedabad || Programme on 'Leading Professional Service Firms'



Are you a seasoned executive within the professional service industry, looking to refine your leadership skills for effective organisational management?

We are pleased to inform you that IIM Ahmedabad is offering a programme on **Leading Professional Service Firms**.

This programme is intended for senior executives working in professional service firms (PSFs) such as management consulting, investment banking, legal, IT consulting, etc. to help individuals with administrative positions reflect on and improve their capability to lead their organisations effectively.

Through intense case discussions on PSFs, interactive lectures and exercises, participants will deliberate on what it takes to be an effective leader of a PSF and how they can improve their competencies.

Key Programme Highlights:

Day 1:

- **Strategic Leadership:** Uncover the intricacies of the strategic planning process for the long-term success of PSFs.
- **Organizational Culture:** Delve into change management strategies to cultivate a high-performance organizational culture.
- **Talent Management:** Learn effective hiring and retention practices for highly competent employees in knowledge-intensive environments.

Day 2:

- **Client Relationship Strategies:** Develop proactive client relationships for sustainable business growth.
- **Eco-System Dynamics:** Understand the relevance of professional eco-systems for sustainable growth.
- **Emotional Intelligence:** Cultivate robust emotional intelligence for effective self-leadership and team management.

Day 3:

- **Digital Transformation:** Explore the realm of digitization, disruptive innovation, and entrepreneurship for organizational growth.
- **Leadership Succession:** Identify and nurture the next generation of partners while balancing professional work with leadership responsibilities.
- **Strategic Alignment:** Align organizational vision and strategy with implementation for impactful outcomes.

[Learn more and register.](#)

For programme brochure and any queries, please get in touch with our **Programme Coordinator, Ms. Ifat Sheikh**, through **email** at ifat-exed@iima.ac.in or **call** on +91 70690 29949.

Sincerely,

Prof. Sunil Sharma

Faculty Chair - Leading Professional Service Firms

Our mailing address is:

Indian Institute of Management, Vastrapur, Ahmedabad 380015, Gujarat, INDIA

Phone: +91-79-7152 6400 , Email: exed@iima.ac.in

Programme Calendar: <https://exed.iima.ac.in/open-programme.php>

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